



## 2013 Economic Development Summit Growth and Partnerships Friday, November 22, 2013

The Leeds Grenville Economic Development Office, in partnership with Gord Brown, M.P., Steve Clark, M.P.P., the 1000 Islands, Grenville and Valley Heartland Community Futures Development Corporations and the 1000 Islands Region Workforce Development Board would like to invite you to a day focused on Economic Development. Presentations will provide attendees with an understanding of product repositioning, future trends and the importance of partnerships in today's economy.

**Date:** **Friday, November 22, 2013**  
Registration: 8:30 am, Schedule 9:00 am – 3:00 pm

**Location:** North Grenville Municipal Centre  
285 County Road 44, Kemptville, Ontario  
View map: [www.northgrenville.ca/files/NGMC%20Map.pdf](http://www.northgrenville.ca/files/NGMC%20Map.pdf)

**Registration:** \$20 (\$17.70 + HST includes light breakfast, lunch, snacks)  
Advance payment required.

**Registration Deadline:** **Friday, November 15, 2013**  
<https://uclg.survey.esolutionsgroup.ca/TakeSurvey.aspx?SurveyID=m6KI4nI>  
Email: joanne.poll@uclg.on.ca Fax: 613-342-3298



where lifestyle  
grows good business

## 2013 Economic Development Summit Friday, November 22, 2013

8:30 am **Registration / Networking**

9:00 am **Welcome / Greetings**

- David Gordon, Mayor, Municipality of North Grenville
- Ron Holman, Warden, United Counties of Leeds and Grenville
- Steve Clark, MPP, Leeds-Grenville
- Gord Brown, MP, Leeds-Grenville

9:15 am **Changing How We Do Business**

Learn from business leaders on how they have adapted to become competitive in today's economy. You will hear about their challenges, how they overcame them and what they are aspiring towards in the future.

Host: Shelley Hirstwood, Economic Development Manager, Town of Gananoque

- Panelists:
- Dr. Claude Naud, Director, University of Guelph, Kemptville Campus
  - Jag Chawla, President, APEX Logistics Inc.
  - Dudley Hill, Stirling Lodge Inc.

10:15 am **What Do The Numbers Say ?**

Discover the latest data from Statistics Canada and the effects on the communities of Leeds Grenville and Eastern Ontario.

Presenter: Frank O'Hearn, Executive Director, 1000 Islands Region Workforce Development Board

10:30 am **BREAK / Networking**

10:45 am **Landing the Deal – Public / Private Partnership**

Uncover the importance of a client service model to make the best development investment opportunity a reality.

Presenters:

- Forbes Symon, Director of Planning & Development, Municipality of North Grenville  
Josh Kardish, Planner, Regional Group



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- 11:05 am **Game Changers & Innovators**  
Hear about the importance of excellence and innovation that has opened doors to the global marketplace for two growing companies.  
Presenters: Tony Barnes, Chief Financial Officer, HFI Pyrotechnics  
Robert Kennedy, President and Chief Operating Officer, Newterra Ltd.
- 11:40 am **Leeds Grenville Economic Development Regional Update**  
Gain insight on this year's activities including the Rideau Canal project along with regional and local highlights.  
Presenter: Ann Weir, Economic Development Manager, United Counties of Leeds and Grenville
- 12:00 pm **LUNCH / Networking**
- 1:00 pm **Canada-European Trade Agreement and Municipalities**  
Understand Canada's new European Union trade agreement and the role the federal government can play in supporting local efforts to attract foreign investment in our communities and deepen our nation's trade ties.  
Presenter: Michael Buda, Director, Policy and Research, Federation of Canadian Municipalities
- 1:45 pm **Bill Thake Memorial Economic Development Leadership Award**  
Hosts: Andy Brown, CAO and Deanna Clark, Economic Development Officer  
United Counties of Leeds and Grenville  
Nominees:  
Jim Bonfield, Village of Merrickville-Wolford  
Anne Cox – Township of Augusta  
Don Munz – Municipality of North Grenville  
Don Ross – Township of Leeds and the Thousand Islands  
Alicia Wanless-Berk, Township of Edwardsburgh/Cardinal  
Alison Wilson – Township of Front of Yonge  
Award Presenters:  
Marlene Thake and Ron Holman, Warden of the United Counties of Leeds and Grenville
- 2:45 pm **Closing Remarks**





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**North Grenville Municipal Centre  
285 County Road 44, Kemptville**

### **Registration Form**

Online Registration available:

<https://uclg.survey.esolutionsgroup.ca/TakeSurvey.aspx?SurveyID=m6KI4nl>

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Business: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_

Email Address: \_\_\_\_\_

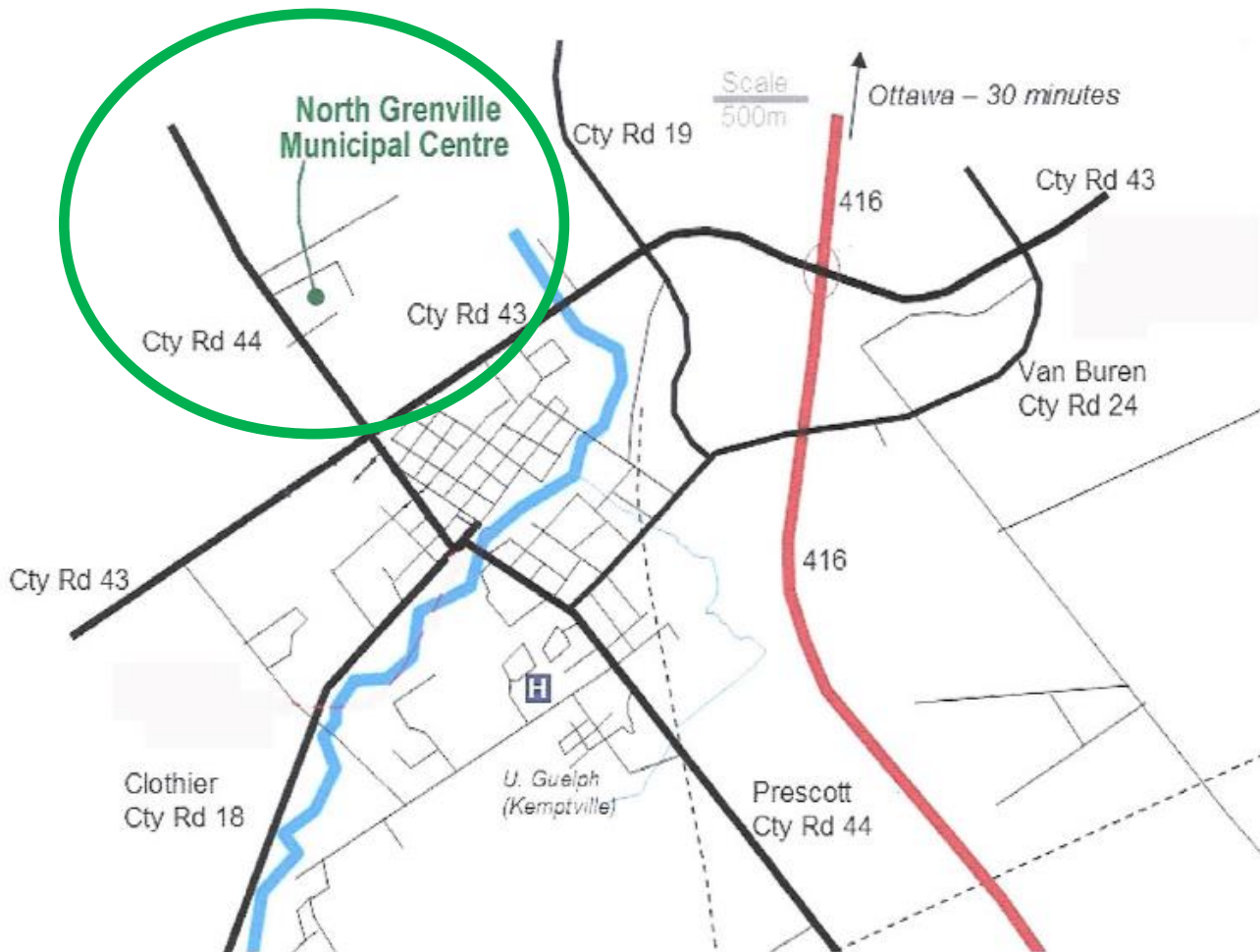
Dietary Needs: \_\_\_\_\_

*48 hour cancellation notice required. On-site coat check available.*

○ **\$20 cheque is enclosed**

Cheques payable to United Counties of Leeds and Grenville  
c/o Joanne Poll      Email: [joanne.poll@uclg.on.ca](mailto:joanne.poll@uclg.on.ca)  
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### North Grenville Municipal Centre

285 County Road 44, Kemptville, ON K0G 1J0

<http://goo.gl/maps/Jdi3>

[www.northgrenville.ca](http://www.northgrenville.ca)